

### The most successful people in the world are the most motivated – correct?

Not entirely.

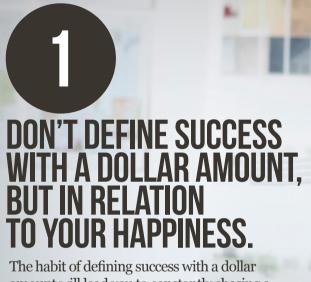
It isn't motivation that creates success, but **habit** and **action**. The most successful people in the world definitely have **passion** for what they do, but passion that isn't accompanied by **action** is rendered useless.

It is your **habits**, more than anything, that will lead to your **eventual success**.

If your days are dominated by habits that help you on your journey to success, you'll one day find yourself exactly where you want to be, doing what you want to be doing, earning what you want to be earning.







The habit of defining success with a dollar amount will lead you to constantly chasing a higher price point. It's a chase that will never end, and a view of success that will never be attained. Get in the habit of seeing your success and your happiness in the same light.





### 4 ALWAYS FIR

# ALWAYS FINISH YOUR TO DO LIST

Get in the habit of never leaving anything that you wanted to finish at the beginning of the day, incomplete at the end. If you simply do what you set out to do, it will be hard for success to elude you.



## 5

#### KEEP YOUR TO DO LIST SMALL AND SCALED

Have 1 or 2 things that are important to finish, and make sure you finish them first. The rest of your tasks should be tended to only after your most important ones have been completed.



## MEASURE EVERYTHING Every goal you set needs to be measured. Every sales page you create, needs to be measured. If you measure everything you'll have a blueprint for exactly what does work, and what doesn't.

10 KIOSK

12





# WAKE UP EARLY

The list of successful people who wake up before the rest of the world is far too long to list. This isn't a coincidence. Get up before 6 am, 7 days a week and get a head start on your day and your dream.





# PUT YOUR FAMILY FIRST

Success can't exist without family – even if that "family" is simply loved ones and friends. You need to be working for a greater purpose than your own monitory gain if you're going to accomplish true success.





### 14 SHARE YOUR DREAM

Get in the habit of talking to others who have a similar dream, even if the similarity is the enormity of your goals, and the audaciousness of your plans. Napoleon Hill coined this relationship "a mastermind", and it's one of the most important factors in your eventual success.







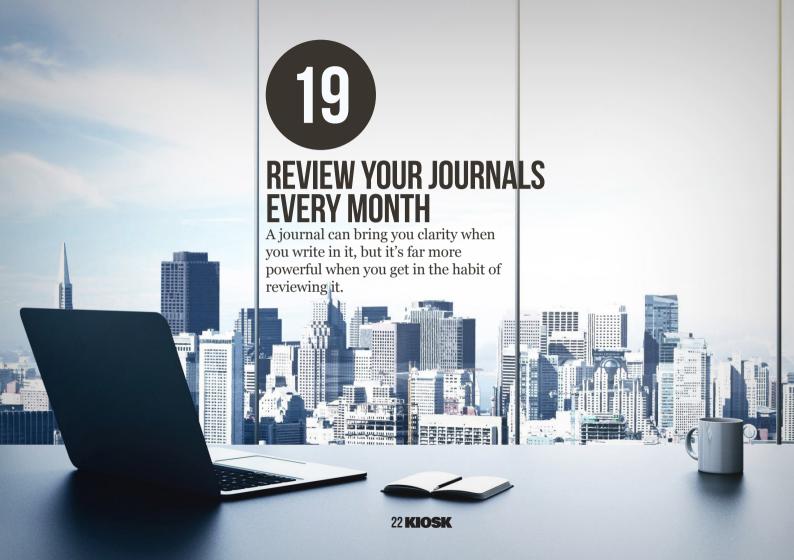
# 

#### SPEND YOUR MONEY ONLY ON THINGS THAT WILL PROPEL YOUR DREAM

Cars, "things", are only good for boosting your image in an effort to impress people who you really don't want to impress. Spend money, instead, on your own development and your business to fuel your growth.







# 20

## WRITE DOWN 3 THINGS YOU'RE THANKFUL FOR EVERY DAY

What you'll find is that success is often in your midst if you look at it from the right perspective. And study after study has shown that happy people achieve far greater things than pessimistic, unhappy individuals. This habit, combined with hard work, is as simple a recipe for success as you can create. It's also an effective one.











**KIOSK** 

**BUY** BOOK AND WIN PRIZE! **SELL BOOK AND MAKE MONEY!**